



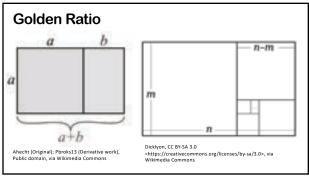
# Energetic Wheel

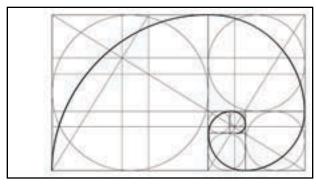
- So far, we've represented energetics as a cycle, circle, or wheel
- We've also pointed out that these cycles are found everywhere
- But in reality, the wheel of life isn't a circle, it's a spiral





3





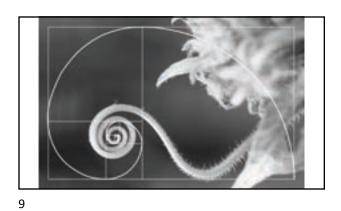
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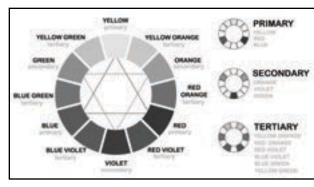
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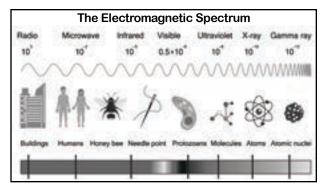


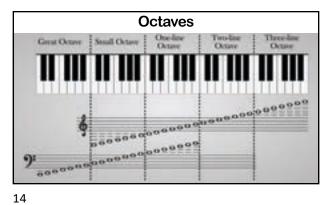
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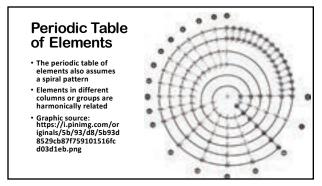


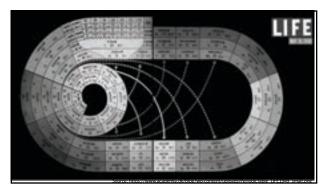


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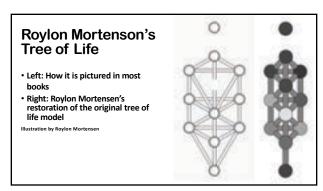






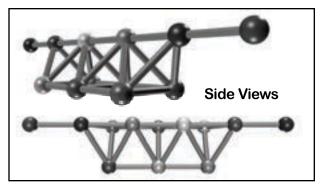
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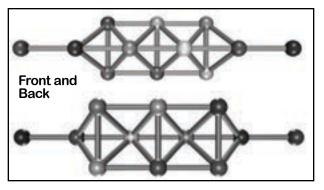




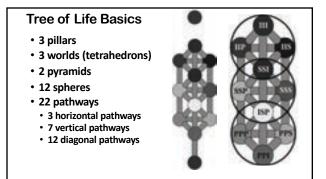
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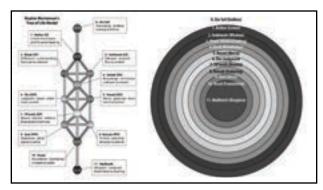
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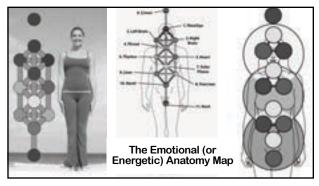


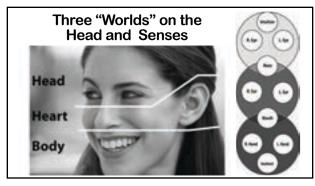
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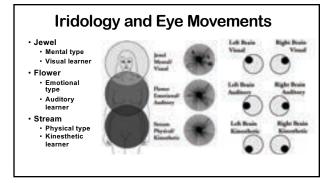


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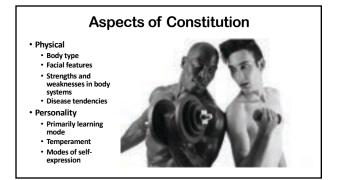




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Constitutional Typing Systems

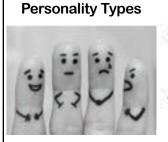
• Western four element
• Chinese five element
• Ayurvedic tridosha
• Iridology (Physical and Rayid)
• Glandular body typing
• Brain Typing (E/I, S/N), T/F, J/P)
• Ennegram

27 28

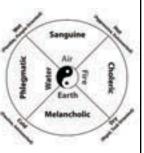
# **Properly Using Constitutional Typing**

- The purpose of constitutional typing is not to put people in boxes
- Everyone is a unique blend of the basic personality characteristics
- Use it to understand yourself better
- Use it typing to help you understand people, not judge them
- It can help you communicate and work with other people better
- It can also be used to screen who is best suited for various types of tasks or projects





**Four Element** 



29 30

# 4-Element Personality Typing Systems

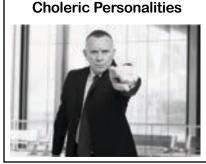
| System                       | Air                                 | Water                                    | Fire                            | Earth                              |
|------------------------------|-------------------------------------|--|---------------------------------|------------------------------------|
| Traditional                  | Sanguine                            | Phlegmatic                               | Choleric                        | Melancholic                        |
| Animal Types                 | Otter                               | Golden Retriever                         | Lion                            | Beaver                             |
| Relationship Types<br>(KWML) | Magician                            | Lover                                    | Warrior                         | King/Queen                         |
| DISC                         | Influencing                         | Compliant                                | Dominant                        | Steady                             |
| Rayid                        | Shaker or Flower<br>Extroverted     | Flower or Shaker,<br>Introverted         | Jewel or Stream,<br>Extroverted | Stream or Jewel,<br>Introverted    |
| Basic Characteristics        | Outgoing,<br>friendly,<br>networker | Caring, loyal,<br>empathetic,<br>passive | Dominant, assertive, outgoing   | Steady,<br>dependable,<br>reserved |

#### Fire (Choleric) Type



- Warriors: Logical, organized, out-going, logical and action oriented
- Lions: Assertive, aggressive, dominant
- Dominant: Egocentric, driving, ambitious, pioneering, strong-willed, forceful, determined, aggressive, competitive, decisive
- Natural born leaders, high achievers, focused on "getting the job done"
- Good in positions of management or where decisiveness and action is required

31 32



- Strengths
  - Capable to get things done and done right
    Make great leaders,
  - generals, CEOs

#### Weaknesses

- Can be overly critical and insensitive
- Need to learn to listen and take feedback
- Get bored with repetitive tasks
- May have difficulty taking direction from others

34

# Sanguine (Air) Type



- Magicians: Outgoing, spontaneous, creative, action-oriented, performers, adventurous, fun
- Otters: wide social circles, like to have fun, entertaining, "life of the party" people
- Influencers: Inspiring, magnetic, political, enthusiasm, demonstrative, persuasive, warm, optimistic, sociable Naturally social and easy-going with people
- Good in any position that requires interfacing with others, good "master of ceremonies" or entertainer

33

#### **Sanguine Personalities**



- Strengths
  - Make excellent adventurers, world travelers, entertainers, teachers and
  - salespeople Good for tasks that require interfacing with others

#### Veaknesses

- Can be disorganized, flighty and undependable
- Not good with details or follow-through, easily side-tracked

# **Phlegmatic Type**



- Lovers: Creative, spontaneous, shy, passive, nurturing, artistic, kind
- Golden Retrievers: Loyal, friendly, caring, compassionate, good listeners, place high value on caring for people
- Steadiness: Resistant to change, passive, patient, possessive, predictable, consistent, deliberate, stable
- Make excellent health care workers, counselors, teachers, care-givers

35 36

#### **Phlegmatic Personalities**



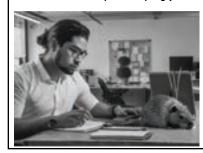
- Strenaths
- Can tolerate large amounts of abuse in relationships and remain loyal
- Great care-givers, caring and responsive to other people's needs
- Weaknesses
  - Have difficulty standing up for themselves
  - Sometimes don't say what should be said

38

40

 May tolerate too much abuse

### Melancholic (Earth) Type



- Kings and Queens: Logical, organized, nurturing, wise
- Beavers: Organized, efficient, "detail-oriented," "get the job done" people, can also be artistic
- Compliant: Worrisome, careful, dependent, cautious, conventional, exacting, neat, diplomatic, accurate, tactful
- Make good computer programmers, accountants, managers

# **Melancholic Personalities**

37

39



- Strengths
  - Good at detailed work
     Can work with minimal

  - Good at tasks that require precision: engineering, computer programming, accounting
- Weaknesses
- Can be overly sensitive and have trouble speaking up for themselves
  Need to learn to be more
- flexible
  May struggle with
  perfectionism, trying too
  hard to get everything right

#### **Quotes from Ralph Waldo Emerson's Essay on Compensation**

"...in the animal kingdom the physiologist has observed that no creatures are favorites, but a certain compensation balances every gift and every defect. The good are befriended even by weakness and defect."

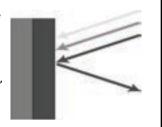
"Every man in his lifetime needs to thank his faults. As no man thoroughly understands a truth until he has contended against it, so no man has a thorough acquaintance with the hindrances or talents of men, until he has suffered from the one, and seen the triumph of the other over his own want of the same."

"Our strength grows out of our weakness."

"Every thing has two sides, a good and an evil. Every advantage has its tax. I learn to be content."

#### Manifest versus Unmanifest Reality

- · Our inner nature will always be the reverse of our projected "outer" nature
- This means that we will always have both sides of any duality within us
- One is projected on the surface, the other is held within
- Thus, each of us embodies a various polarities within us





41 42





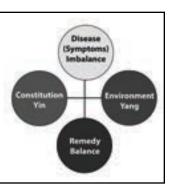


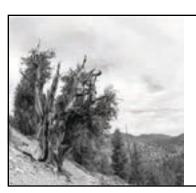


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# A Model of Healing

- Disease is created by the imbalance between a person's constitution and the stresses placed on them
- The symptoms of disease are coping mechanisms trying to maintain balance
- The remedy is whatever restores balance, eliminating the need for the coping mechanisms





Every healing plant, mineral or animal is the embodiment of a conflict in the environment which has been reconciled. The similar remedy "teaches" the organism how to handle what it is resisting...

— Matthew Wood Seven Herbs, Plants as Teachers

47 48



- The idea is that all illness is caused by a lack of wholeness
- There is some sort of inner or outer conflict
- The conflict may involve being unable to adapt to one's environment or situation
- Or in may be an internal crisis one can't resolve
- Reconciliation of this conflict restores the person to wholeness (health)

Plant Gestures (Signatures)

Human beings are fixed in form and flexible in movement

Plants are flexible in form and fixed in movement

A person's personality is conveyed by their "gestures," that is, by the way they carry themselves, move and speak

Plants also have "gestures" or "signatures" that include where they grow, the manner in which they grow, and the forms (structures) they create

49 50



# Yang (Fire) and Yin (Water)

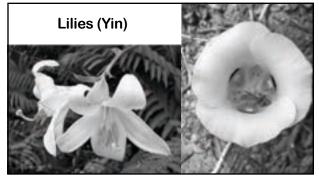
#### Yang (Fire) Qualities

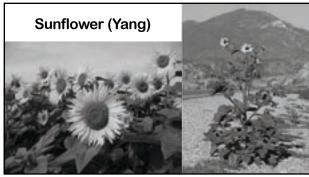
- Rigid structures
- Dry, compact structures
- Bolder, fiery colors
- Prickly, thorny nature
- Rapid growth
- More rapid seasonal decline

#### Yin (Water) Qualities

- Flexible structures
- Juicy, swollen structures
- Softer, pastel colors
- Soft, smooth nature
- Slower growth
- · Longer seasonal duration

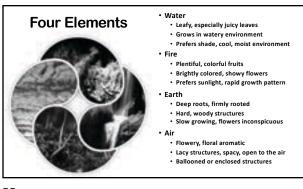
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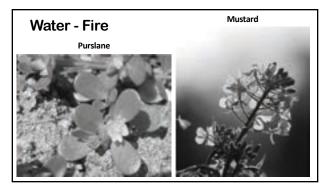


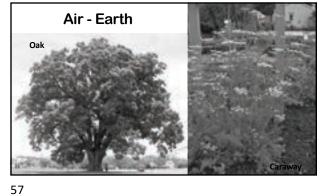


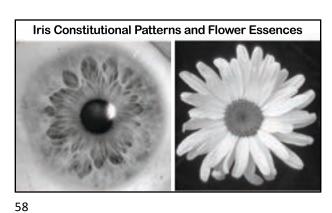
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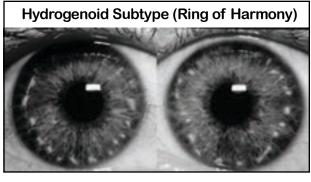
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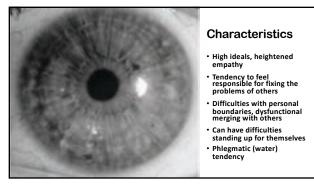












# Ring of Harmony Life Lessons

- I should serve from strength, not from weakness
- It's OK for other people to have problems, I don't have to fix their problems for them
- I'm responsible for my life, other people need to be responsible for theirs
- I can be empathetic, but I shouldn't be overly sympathetic
- I can offer support, but people need to do their part



For the "wounded warrior and the wounded healer" – Mathew Wood

Helps people with poor personal boundaries, who feel overly responsible for the welfare of others

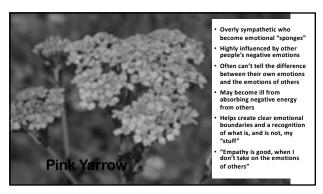
Tendency to be a "rescuer" and save other people from their own choices and problems

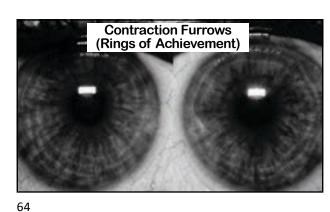
Helps a person create strong personal boundaries, a sense of what is, and is not, their responsibility

"People need to solve their own problems or they won't learn their life lessons"

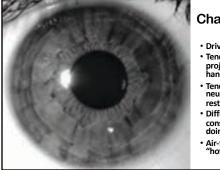
White Yarrow

61 62





63



#### Characteristics

- Driven to achieve
- Tend to take on more projects than they can handle
- Tendency to neuromuscular tension, restlessness
- Difficulty being still, constantly want to be doing things
- Air-fire energy (too "hot")

#### Life Lessons

- I can achieve more if I stay relaxed than I can if I get tense and upset
- I am a human being, not a human doing
- It's OK for me to relax, I don't have to be busy all the time
- Activity and achievement must be balanced with rest and relaxation
- Sometimes it's OK not to do anything



65 66



- For tension held in the body from driving oneself too hard
- Over-striving in life, trying too hard
- Lack of ability to "go with the flow" of life
- of life

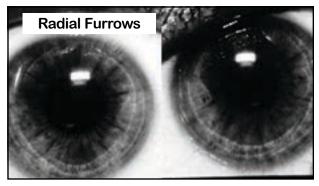
   Helps the solar
  plexus energy, so a
  person becomes
  more relaxed and
  centered
- Also helps a person let go of muscle tension and become more flowing and carefree

**Willow Flower Essence** 



- For those who have suffered adversity or misfortune and feel life has been unjust
- They become bitter and resentful
- Their personality becomes "stiff" and they can't move freely through life
- Willow helps a person forgive and let go of the past
- It helps one be flexible in life and embrace life despite hardships and setbacks

67 68



#### **Characteristics**

- Tendency to selfdefeating, negative mental attitudes; to be overly harsh and critical with self
- Feeling a need to prove one's worth in the world, rather than sensing it inwardly
- May be restless, feel the need to keep striving and doing

69 70



- For those who suffer from excessive guilt, self-criticism, selfblame, having an inability to accept themselves
   Aide september
- Aids self-acceptance and self forgiveness
- Helps a person get things off their chest when they feel smothered of stiffled
- "I'm not responsible for the abuse I've suffered"
- "I have a right to breathe freely (to be me)"

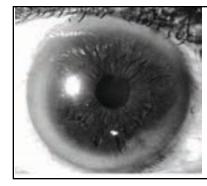
Sagebrush

- Helps in letting go of "old baggage," releasing profound pain and problems from the past
- Helps one cling to life in spite of hardship
- Helps in letting go of one's illusions about self; cleansing and purifying one's soul
- "Sometimes life is hard, even bitter, but I can endure if I let go and move on."

71 72

# **Lipid Ring (Ring of Determination)**





#### **Characteristics**

- Indicates a determined nature
- Makes a person less yielding and more determined to achieve their objectives
- · Can become stubborn, inflexible, rigid and "hard headed"
- Associated with a choleric (fiery) nature

73 74

#### **Life Lessons**

- · As we become more hardened, we lose the ability to be compassionate
- We can become stubborn, inflexible and set in our ways
- It is possible to have a strong will, and remain compassionate to others, keeping our heart open
- We can take firm control of our own lives, and allow others to be in control of theirs



#### Rose

- Roses are the primary remedies for opening the heart to experience love and compassion
- They soften the heart, helping a person to let go of sadness, grief, loss and pain
- · Rose aids the circulation of blood and allows one to experience greater joy and pleasure in life
- "I can open my heart to the beauty and pleasure of life"



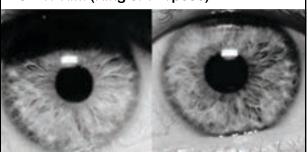
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# Vine (Grape)

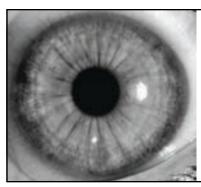
- For people who can be domineering and tyrannical, forcing their will on others with little or no consideration for their feelings
- Helps a person lead from a desire to serve, rather than smother others
- "A good leader cares for the feelings of his or her followers"







77 78



#### **Characteristics**

- Has a sense of purpose or destiny, but lacks clarity of what the purpose is and how to express it
- Hiding the true self behind a mask or false front
- Fear of exposure of the inner self
   Unable to bring one's purpose into action in real life

#### Life Lessons

- I am unique and important and God has a purpose for me in my life
- I don't have to understand my full purpose, I can get started in doing something about what is right in front
- I can express my genuine self to the world, those who like me will like me, those who don't won't and that's OK



79

80

#### Blackberry

- Inability to connect with one's will
- Having lofty goals and dreams but unable to take action to make them come true
- Difficulty organizing thoughts and setting goals
- Helps a person clarify their goals, set priorities and take action to turn their dreams into reality



Agrimony

- Hiding behind a mask of cheerfulness
- Unable to acknowledge or express problems or vulnerability, often even to oneself
- Difficulty being genuine with others, always having to "nice"
- "I don't have to put on a 'show' for others"
- It's OK to be genuine, to be who I really am inside"



81

82

# Stomach Zone (Ring of Perfection)



# **Stomach Zone (Ring of Perfection)**



- Tendency to be a perfectionist
- "There is a right way and a wrong way to do everything"
- Desire to do things "right"
- Prone to excessive worry and concern over less than perfect performance
- Worry and stress due to being too hard on oneself

83 84

#### Life Lessons

- Perfectionism can stand in the way of forward momentum because it prevents people from finishing things
- It can contribute to excessive worry and concern that inhibits constructive action
- There is a point where things are "good enough" and it's time to move forward to the next thing



Filaree (Storksbill)

- For people who worry too much about details and small things, tendency to "nit pick"
- Helps a person gain a wider perspective things
- "Don't sweat the small stuff"
- "See the forest as well as the trees"



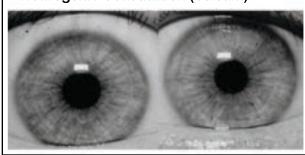
85 86

#### Vervain

- Helps people who are passionate idealists, devoted to causes
- Create tension because of their fanatical, driven approach to life
- Can be overbearing and intolerant with others
- May develop nervous exhaustion from pushing themselves too hard
- "I practice moderation, balance, and tolerance"

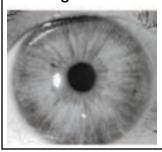


**Neurogenic Constitution (Stream)** 



87 88

# **Neurogenic Constitution (Stream)**



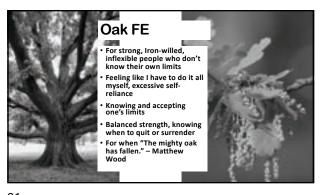
- Physically strong constitution with sensitive nervous system
- Action-oriented people who get things done but often fail to recognize their own limits
- Often push themselves until the suffer a breakdown, forcing them to slow down
- Often act as mediators, trying to help people get along
- Fail to recognize their own limitations

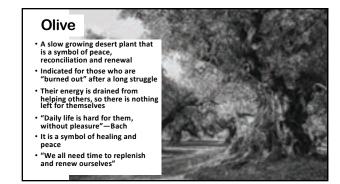
#### Life Lessons

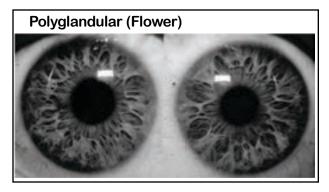
- People with this constitution are so strong that they often think they are invincible
- They have a hard time recognizing their limits and may push themselves "over the edge," suffering a nervous breakdown
- They need to learn when it's time to quit, and to take time to care for their own physical and emotional needs



89 90







Polyglandular (Flower) Characteristics

• Flexible, spontaneous, changeable, creative and passionate
• Decisions based on what feels right
• Do well in jobs that involve creativity and self-expression
• May be overly dependent on external praise and recognition for self-worth, especially if extroverted
• May feel depressed and empty if unable to be creative
• May have difficulty with follow-through
• Prone to burn-out, lack stamina

93 94

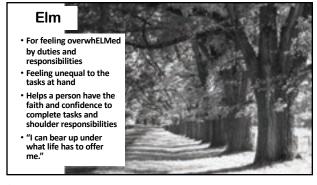
#### Life Lessons

- Need to learn to budget and manage energy, avoiding or overcoming "burn out"
- Need to practice commitment and follow-through with ideas and inspiration
- Need to practice self-discipline to take care of their bodies (rest, exercise, good nutrition)
- Need to learn, "It's none of my business what other people think of me."



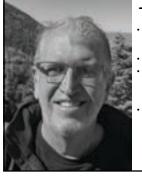


95 96



Redwood • Lack of physical strength Health issues that deplete vitality Problems with bones, spine, and structural system Aids physical strength and vitality "I can stand tall and strong"

97 98



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