

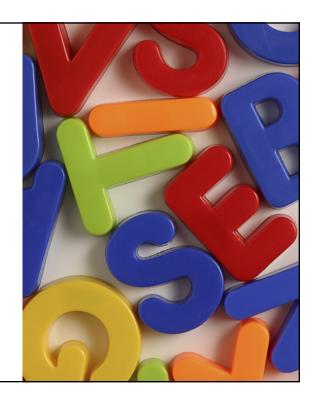
Language and the Left Brain

- The concept of naming things is a property of sphere 3 of the tree of life (Understanding)
- It is the idea of taking things apart and assigning labels (words or symbols) to each part
- This generates understanding, the ability to see how one thing is different from another



Language is Symbolic

- Language is entirely symbolic
- Words are symbols we use to represent both abstract and concrete reality
- Unfortunately, symbols can also create lies and illusions because they can be used without reference to reality





Words are Just Labels

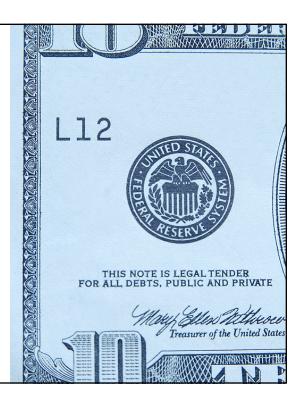
- Being able to label something gives us the illusion of knowing something
- It also allows us to dismiss people, situations and things without ever really knowing them.
- Memorizing words is not the same as experiencing the reality they are supposed to represent



- Words are symbols and symbolize different experiences to different people
- To create understanding you have to go beyond words

Symbols Become Dangerous When...

- They lose their connection to the meaning they represent
- Money is a prime example
- Our money has NO real value, it only represents value as long as we all agree that it does



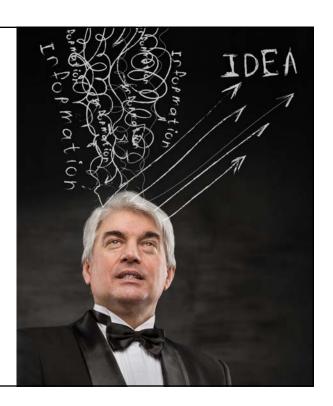
Creative Essence

- Creativity is the opposite of analysis, it is synthesis
- The essence of creativity is to put together or see links between previously unconnected ideas
- It is also to see opportunities where others see challenges



Wisdom

- Wisdom is the ability to apply knowledge to real life in a constructive way to new and changing situations
- Wisdom is also the ability to see how things are connected (part of a greater whole), rather than separate



The Word

John 1:1-5

- 1. In the beginning was the Word (logos), and the Word (logos) was with God, and the Word (logos) was God.
- 2. The same was in the beginning with God.
- 3. All things were made by him (the logos); and without him was not any thing made that was made.
- 4. In him (the logos) was life; and the life was the light of men.
- And the light shineth in darkness; and the darkness comprehended it not.

The Word (Idea) as a Seed

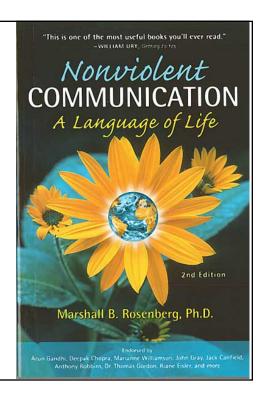
- We can have one of four reactions to an idea
- 1. We can completely reject it and refuse to even entertain the possibility it is true
- 2. We can think it sounds like a good idea, accepting it initially, but then talking ourselves out of believing (accepting it)
- 3. We can accept it, start to use and apply it, but give up on its application and go back to our old ways of thinking and acting
- 4. We can nourish the idea until it becomes a part of us, yielding it's fruits (results) for us to enjoy and share



- Once when the Master spoke of the hypnotic power of words, someone in the back of the room shouted, "You're talking nonsense! If I say, 'God, God, God,' will it make me divine? And if I say "Sin, sin, sin," will it make me evil?
- "Sit down you bastard!" said the Master
- The man became livid and screamed a torrent of abuse at the Master.
- The Master, looking contrite, said, "Pardon me, sir, I was carried away. I truly apologize for my unpardonable lapse."
- The man calmed down immediately.
- "Well, there you have your answer. All it took was a word to give you a fit and another to sedate you," said the Master.
 - From Awakening: Conversations with the Masters by Anthony De Mello

Non-Violent Communication

- Four Steps
 - Observation of facts
 - Statement of feelings
 - · Statement of needs behind the feelings
 - · Request to needs fulfilled
- For more information see: www.cnvc.org



Asking versus Demanding

Demanding

- Believing that we are "entitled" to have our needs met and that others are "obligated" to fulfill them
- Punishing others through attack or neglect when they fail to fulfill our requests
- Feeling the other person should do what we want even if it requires sacrifice on their part with no benefit for them (win/lose)

Asking

- Accepting the vulnerability that the person we ask may not fulfill our request
- Implies that the other person has the right to say "no" to our request without fear of retaliation or punishment on our part
- Being willing to understand the other person's needs and help them understand how our request will benefit them (win/win)



Principles of Persuasion

- Honor and respect the other person
 - Be unwilling to emotionally manipulate or force the other person to do something they did not voluntarily chose to do
- Understand the other person's frame of reference
 - Other people do not process information the same way you do
- Learn how to communicate both intellectually and emotionally – to express both logic and feeling
- Steven K. Scott says that 90% of motivating change is primarily helping someone to:
 - Understand what you understand
 - · AND feel what you feel
- The last 10% is to ask for the change

What's the Difference?

Manipulation

 Using any means necessary to motivate or force a person to do something that fulfills your need or desire, whether it is in the best interest of the other person or not

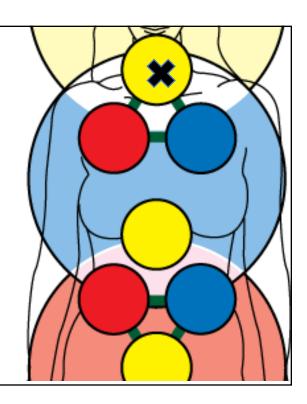
Persuasion

 Guiding a person with information and understanding to help them make a logical choice about what is in the best interest of the person being persuaded When you communicate are you seeking to manipulate others (self-centered communication) or to persuade others (othercentered communication)?



Throat Center

- Physically is the home of the thyroid and voice box, connects the head to to the chest
- Energetically represents the ability to communicate, to connect reason with emotion, to express one's thoughts and feelings to others
- Emotional seat of the sense of communion and "knowing" someone



Sources of Throat Energy Wounds

- Suppressed communication, feeling unable to express oneself, not being given a "voice" by others
- Difficulty connecting thoughts and emotions, unable to connect with feelings
- Being "split" as a person, causing one to live in one's head and avoid connecting with the body
- Deceit, lying to oneself and others





Throat Energy Physical Issues

- Low or high thyroid function, Hashimoto's thyroiditis, Grave's disease, etc.
- Laryngitis, sore throats, tonsillitis
- Stiff neck
- Difficulty swallowing
- Other problems with the throat and neck

Throat Emotional Issues

- Schizophrenia or "split personality" tendencies
- Shy, quiet, afraid to speak up, soft-spoken
- Feeling shut down, unheard
- Inability to be honest about what one feels, often even with oneself



Throat Center Affirmations



- I am able to express what I think clearly.
- I am able to express my feelings clearly.
- I am aware where I am at in my life and where I am going.
- I am able to reconcile my feelings and my logic.
- I can speak freely.

Throat Center Essential Oils

- Chamomile
- Clary Sage
- Fennel
- Helichrysum
- Honeysuckle
- Lemon
- Lemon Balm (Melissa)

- Mandarin
- Peppermint/ Spearmint
- Pine (pictured)
- Tea Tree
- Violet
- Ylang Ylang

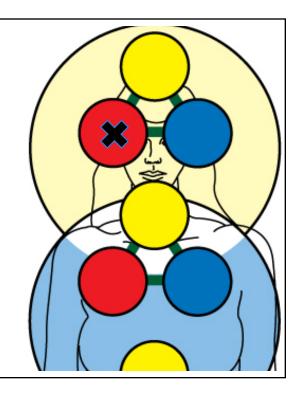


Flower Essences for Throat Energy

- Calendula (FES): Tendency to use sharp or cutting words, argumentative.
- Cerato (FES): Doubting self, uncertainty.
- Cosmos (FES): Unorganized, unfocused in communication.
- Forget-me-not (FES): Lack of awareness of spiritual connections to others.
- Heather (Bach): Overly talkative in self-concerned manner.
- Larch (FES): self-censorship, lack of communication.
- Larkspur (FES): Self-aggrandizing leadership.
- Mullein (FES): Inability to hear the inner voice of conscience, lack of integrity
- Snapdragon (FES): Verbally abusive and hostile.
- Trumpet Vine (FES): Lack of vitality or force in selfexpression

Right Temple (Left Brain) Center

- Same energy as liver or thymus centers on the intellectual plane – it allows us to reject ideas that don't work or serve us
- This is the ability to "take things apart," recognize and "label" and/or "classify" the pieces
- Abstract reasoning and the ability to creatively reassemble things (engineering, design, etc.)
- Left brain energy can also aid optimism and faith by allowing for the control of one's thoughts



Positive Left Brain Energy

- Related to the function of the brain and pituitary gland
- Language and mathematical ability
- Ability to exercise discernment, logic and reason
- Ability to classify and organize information
- Ability to create plans, set goals and priorities and mentally organize our lives



Sources of Left Brain Wounds

- Public school
- Humiliation, fear intimidation, etc., associated with learning or memorizing
- Being made to feel "stupid"
- Pushing for verbal and language development too soon





Left Brain Center Affirmations

- I am intelligent and can learn whatever I want to learn.
- I am able to perceive and work with parts and details.
- I love and appreciate science and mathematics.
- I am logical and reasonable.
- I am good with language and words.

Left Brain Essential Oils

- Amber
- Atlas Cedarwood
- Black Pepper
- Clary Sage
- Coconut
- Eucalyptus
- Jasmine
- Lemon Balm (Melissa)

- Lemongrass
- Mandarin
- Oregano
- Peppermint/ Spearmint
- Rosemary
- Thyme

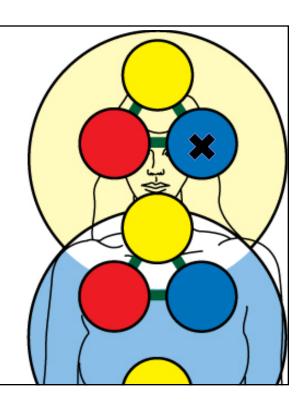


Flower Essences for Left Brain

- Blackberry (FES): Enhances ability to take action on one's goals.
- Bush Fuchia (Bush): Dyslexia, difficulty reading, stuttering.
- Chestnut Bud (Bach): Repeating errors, unable to learn from experience.
- Cosmos (FES): Inability to focus, integrates thought and speech.
- Indian Pink (FES): Easily scattered, emotionally volatile
- Isopogen (Bush): Difficulty recalling previously learned material, or learning from mistakes.
- Madia (FES): Overcomes distraction, helps a person pay attention to details.
- Peppermint (FES): Promotes general mental alertness and focus.
- Rosemary (FES): Enhances memory and focus, aids presence in the body.

Left Temple (Right Brain) Center

- Physically is the home of creative thought, artistic and body skills, the ability to see connections, emotion and intuition
- Energetically represents the ability to see the big picture, how things are connected, to receive new information and ideas
- Allows one to see patterns and relationships, how things fit together into the greater whole
- Sees likeness and similarity
- Deals with concrete, "sensual-based" reality





Positive Right Brain

- Related to the function of the brain, hypothalamus and limbic system
- Ability to see associations or connections, which is the essence of creative thinking
- Athletic ability, body awareness
- Artistic ability
- Spiritual awareness
- Relationship and emotional skills



Sources of Right Brain Wounds

- Lack of education, training and experience in right brain activities
- Humiliation, fear, intimidation, etc. associated with art, dance, gym classes, etc.
- Being made to feel "uncreative," awkward or uncoordinated
- Lack of spiritual development

Right Brain Center Affirmations

- I am wise.
- I am creative.
- I am artistic.
- I am open to new ideas.
- I love and appreciate art, music and literature.



Right Brain Essential Oils

- Chamomile
- Clary Sage
- Coconut
- Jasmine (pictured)
- Lavender
- Lilac
- Mandarin
- Neroli

- Orange (Sweet)
- Mandarin
- Peppermint/S pearmint
- Rose
- Rosemary
- Sandalwood
- Violet
- Wintergreen



Flower Essences for Right Brain

- Aloe Vera (FES): Feeling burned out from intense activity, overuse of creative energies.
- Beech (Bach): Critical, intolerant and judgmental, can't accept imperfection.
- Blue Flag (FES): Bogged down by life, lacking inspiration.
- Filaree (FES): Nit picky, obsessed with details.
- Hound's Tongue (FES): materialistic view of the world, combines thinking and imagination, helps a person use both hemispheres of the brain.
- Indian Paintbrush (FES): Enhances creative energy, brings vitality to creative expression.
- Nasturtium (FES): For those who tend to be overly dry and intellectual.
- Rabbitbrush (FES): ability to master handling many details at the same time.
- Sage (FES): Unable to see higher meaning/purpose/wisdom in life, need wisdom.
- Shasta Daisy (FES): Enhances ability to synthesize ideas into a meaningful whole